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Kessler et al.

(54) **DEVICE FOR COLLECTING AND DISBURSING ELECTRONIC GRATUITIES**

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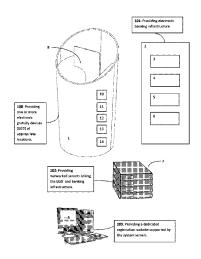
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(57) ABSTRACT

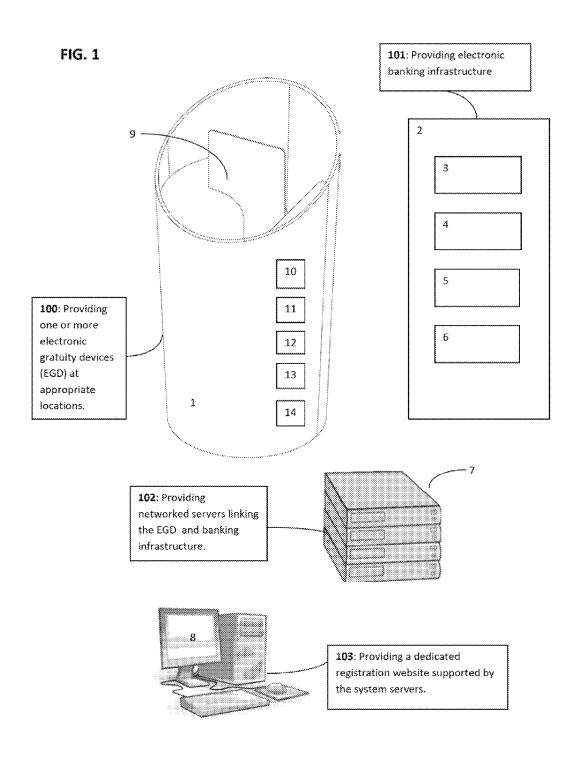
The present invention relates to systems and methods for collecting and disbursing electronic gratuities. According to one embodiment, a device for submitting gratuities by credit card is provided at a place of business or other appropriate location. A method of using this device is disclosed, whereby consumers pay a predetermined or adjustable gratuity amount by inserting a credit card into the device. According to another embodiment, technological infrastructure is provided to transmit encrypted payment information such that the acquiring bank of the device provider obtains authorization for gratuity transactions conducted using the device. The acquiring bank is thus enabled to credit the device provider's merchant account or disbursal accounts with electronic gratuity payments less acquisition fees. According to another embodiment, a method of disbursing gratuity shares to employees of the business is provided, wherein processing fees are collected by the device provider.

32 Claims, 3 Drawing Sheets



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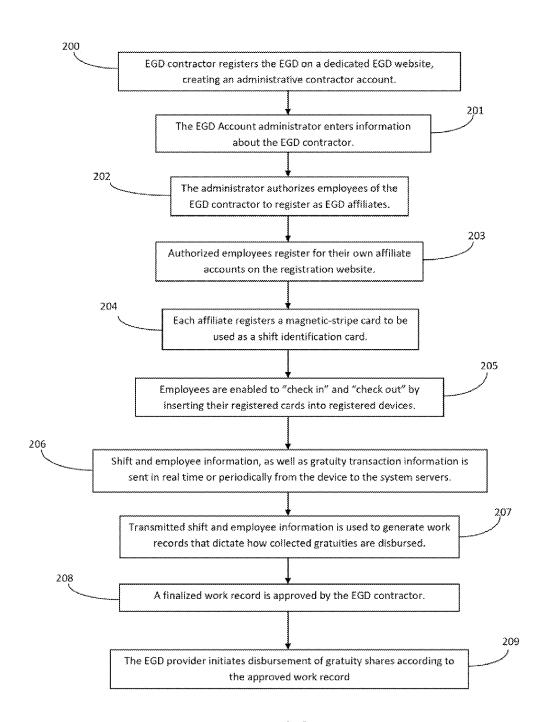


FIG. 2

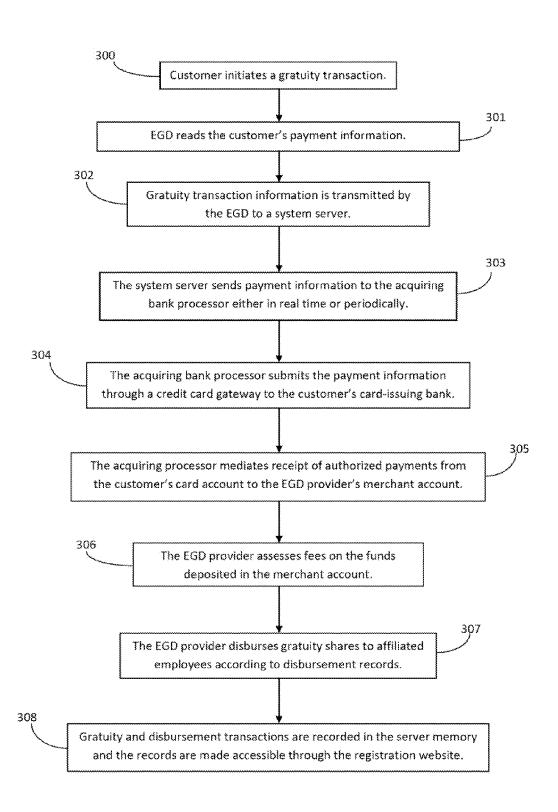


FIG. 3

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DEVICE FOR COLLECTING AND DISBURSING ELECTRONIC GRATUITIES

CROSS-REFERENCE TO RELATED APPLICATIONS

This application is a Continuation of U.S. application Ser. No. 13/659,690, filed Oct. 24, 2012, which claims priority of U.S. Provisional Application No. 61/551,137, filed. Oct. 25, 2011. This application claims priority of U.S. Provisional Application No. 61/551,137, filed Oct. 25, 2011. The entire contents of each of the referenced applications are hereby incorporated by reference.

FIELD OF THE INVENTION

The present invention relates to a system and method for collecting and disbursing electronic gratuities. According to an embodiment, the present invention may be used in environments such as retail locations, with tips disbursed to service workers based on shifts of work; other service environments such as salons or valets, with tips left for specific employees; and charities, with collections going to one central recipient.

In one aspect, the invention includes a device for submitting gratuities by credit card that is provided at an appropriate location, such as a business or charity solicitation point. The invention provides a way for consumers to easily and conveniently submit gratuities of a predetermined amount without handling cash, signing a draft or even communicating with an employee of the business. Secure credit card transactions are mediated by the acquiring bank of the device provider and the card-issuing bank, and electronic gratuities may be ultimately deposited in the business's or employees' bank accounts less any processing fees that may be debited by the device provider. An on-line interface is also provided to enable the business or employees to track gratuity transactions and manage disbursement of gratuity deposits.

BACKGROUND OF INVENTION

Tip jars are an essential means for compensating workers in many different industries. Tips boost company morale, supplement workers' wages, and give customers a channel through which to show their appreciation for good service. 45 For service-orientated companies—companies for which tipping is a central aspect of the customer's daily experienceemployees are the face of the company to customers and almost completely dictate customer satisfaction. Over the past 15 years, tip jars have found their way onto the counters 50 of many establishments that customarily would not have solicited tips from their customers including coffee shops, delis, fast food restaurants, retail stores and other for-profit businesses and non-profit organizations. Additionally, cash collection receptacles resembling tip jars in form and func- 55 tion are also widely used by charitable organizations that solicit small donation amounts from passers-by.

Meanwhile, credit card companies have ceased requiring signatures on purchases under \$25, and consumers have become increasingly comfortable swiping on the go. In fact, 60 billions of dollars are spent on products and services costing \$25 or less, such as fast food, magazines, manicures, etc. As credit cards have become the standard method of payment for even the smallest and most casual purchases, the technology used for small cash gratuities has not kept up with the payment technology in consumers' pockets. With less spare change and small bills on hand, consumers have no easy way

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to leave gratuities to counter retail employees; tips to hospitality, salon, or valet employees; and donations to charities or cultural institutions that solicit from pedestrians, among others

Increased use of credit cards for small purchases alongside increased reliance on tip jars to incentivize and compensate service workers reveals a distressing picture. Together, these trends mean billions of dollars of uncollected tips—tips customers would likely leave if tipping technology caught up to payment technology—tips that could be going into workers' pockets and, ultimately, into the economy overall. Accordingly, there is a need for a technological innovation that allows consumers to perform small gratuity transactions with credit and debit cards.

SUMMARY OF INVENTION

The present invention meets the long-felt need for seamless electronic gratuity technology. The invention is embodied in part by a system including a credit or debit card-reading device, hereinafter referred to as an Electronic Gratuity Device ("EGD"), wherein the "Gratuity" may be a tip, charitable donation or any similar monetary gift that is not a payment for goods or services. The EGD utilizes an electronic banking infrastructure for authorization, execution and tracking of transactions initiated as it reads consumers' cards. The EGD may be located at a point of sale or point of service of a business or non-profit organization. The organization whose employees or volunteers are soliciting gratuities will be referred to as the EGD contractor. The invention also provides methods of use and operation for the EGD system.

In one embodiment, the invention provides a system for collecting and disbursing electronic gratuities comprising a server configured to store, organize and transmit information relating to one or more gratuity transactions, and an electronic gratuity device configured to collect and transmit gratuity transaction information to the server.

In another embodiment, the invention provides a method of collecting and disbursing electronic gratuities comprising the steps of:

- a. providing access to a server configured to store, organize and transmit gratuity transaction information,
- b. providing an electronic gratuity device configured to collect and transmit gratuity transaction information to the server, and
- c. electronically linking the server to an acquiring processor, wherein the acquiring processor is linked to a cardissuing bank, the card-issuing bank is linked to a receiving account such that gratuity transactions conducted using the device are processed, and gratuity funds are deposited in the receiving account.

In yet another embodiment, the invention provides a method of collecting and disbursing electronic gratuities comprising the steps of:

- a. providing access to a server configured to store, organize and transmit gratuity transaction information,
- b. providing an electronic gratuity device configured to collect and transmit gratuity transaction information to the server, and
- c. providing a prepaid debit card, wherein using the prepaid debit card with the electronic gratuity device generates gratuity transaction information.

60 The invention also provides a device used in accordance with either or both of the methods described above.

BRIEF DESCRIPTION OF THE DRAWINGS

FIG. 1 is a diagrammatic illustration of an integrated system and method of establishing the system according to an embodiment of the invention;

FIG. 2 is a flow chart illustrating a method for EGD contractor and employee registration according to an embodiment of the invention; and

FIG. 3 is a flow chart illustrating a method for processing EGD transactions according to an embodiment of the invention

DETAILED DESCRIPTION OF THE INVENTION

The present invention provides a method of collecting electronic gratuities and a system used to implement this method. FIG. 1 shows an overall, integrated system and method for collecting and disbursing gratuities according to one embodiment of the present invention. The method of FIG. 1 includes providing one or more EGD 1 (step 100) at appropriate locations, and providing the electronic banking infrastructure 2 (step 101) necessary for processing credit or debit card transactions using the EGD. According to this embodiment, the banking infrastructure may include a card-issuing bank 3, an acquiring processor 5 and the EGD provider's bank account 4—i.e., a receiving account. It may also include the EGD contractor's bank and/or affiliated employees' accounts 6—i.e., a disbursal account.

The method of establishing an EGD system may include 25 providing at least one server **7** (step **102**) and a website **8** (step **103**). Servers store transaction information and EGD account information needed for proper management of funds collected at EGD locations. System servers **7** also support the web interfaces **8** which the EGD provider, EGD contractor 30 and gratuity-collecting employees use to manage funds collected at EGD locations.

EGD Design Specifications

The EGD is a card-reading device 1 located a point of sale within a business or other appropriate location. It is able to 35 process gratuity transactions, which are one-step payments at a pre-set or adjustable amount—e.g., 50 cents, \$1.00, or even up to the maximum chargeable without providing a signature—from customers or other givers who choose to leave a gratuity by credit or debit card. In one preferred embodiment 40 of the invention, the EGD possesses a card slot 9 for insertion of standard-size credit and debit cards having magnetic stripes. In other embodiments, the EGD may be configured to accept payments made by card swiping or touch-and-go card waving. In still other embodiments, the EGD may be config- 45 ured to accept payments using mobile phones and other payment platforms, such as near field communication, quick response matrix codes, barcode scanning, and/or radio frequency identification.

The EGD may be electrically powered via an AC power 50 cord 10. According to another embodiment, the EGD may also be powered by inserted batteries or an integral rechargeable battery. The body of the EGD may display a gratuity amount. In one embodiment the EGD may have a control panel 11 including a display, touchscreen, buttons and/or 55 dials that permit users to adjust numerous EGD functions. In one embodiment, the EGD may be provided with a plurality of buttons, whereby touching or depressing a given button sets the gratuity payment amount at a particular monetary unit, e.g., \$1.00-, \$2.00-, and \$3.00-buttons. In yet another 60 embodiment, the control panel 11 may include a microphone and associated hardware and software for receiving voice commands. The functions of the control panel 11 include power controls, setting gratuity payment amount, word or image display, and sound making. Any combination of the 65 functions and settings of the device may also be predetermined by the EGD provider.

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Power settings may include on, off and powersave modes that are indicated by visual markers on the body of the device. The device may also include an adjustable sound component 12 that may be activated each time payment information is successfully read from a credit card. Users may also set the EGD to display one or more of the following: instructions for use, a pre-set gratuity amount, a graphical or textual message soliciting gratuities, and/or the amount of gratuities deposited during a given period. For example, the EGD may be configured such that every time a customer dips his or her card, the EGD emits the sound of coins clinking against glass, while a rising thermometer graphic indicates that the EGD contractor and/or employees are approaching their gratuity goal for the day.

The EGD comprises a memory 13, which may be used for reading and saving transaction information from a series of gratuity transactions, as well as saving time and employee shift information. According to one embodiment, EGDs may be identified by a location- and device-specific code. Each one further comprises a transmission mechanism 14, such as a wired or wireless internet connection, for sending encrypted payment, time, employee shift and location information to servers maintained by the EGD provider. After transmission, any type of saved information may be deleted from the memory. The process by which gratuities are collected from consumers' credit or debit card accounts and disbursed to employees or other receiving parties will be discussed in detail in sections that follow.

EGD Website Registration

According to an embodiment, an EGD contractor may form an agreement with the EGD provider. The agreement may include terms such as the fee structure for EGD usage, EGD unit rental, and mode of funds disbursal, including employee remuneration. FIG. 2 is a flow chart illustrating a process for EGD contractor and employee registration according to one embodiment. Upon forming the agreement or receiving the EGD, the EGD contractor or its agent can register the device on a dedicated EGD website, thereby creating an administrative contractor account and tethering it to a collection location 200.

Using the user interface of the website, the account administrator may enter information about the EGD contractor's identity 201—i.e., whether it is a retail store with employees or a charitable organization soliciting donations—that will be used to produce payment schedules that dictate how collected gratuities should be periodically disbursed. For example, an administrator may enter a "minimum shift length" value, such that if an employee neglects to check out at the end of a shift, a nominal value will be assigned for the length of the uncompleted shift to aid in determining how that employee's share of gratuities is calculated.

According to an embodiment, administrators can invite employees at their locations to register as EGD affiliates 202. Affiliates may be able to register for their own affiliate accounts on the EGD registration website 203. Registration may involve providing personal information such as name, address, cellular phone number, banking information, and/or other identifying information, so that the EGD provider can send the employee account balance updates and other information. The contractor and affiliate account information is stored on servers, or other means for information storage, that constitute an aspect of the inventive system.

According to an aspect of the present invention, registration may also involve registering an identification element **204**, to be used as a shift identification means. The shift identification means may use any technology available as a payment acceptance means, and, in a preferred embodiment,

the shift identification means and the payment acceptance means may be comprised by a single component of the EGD.

According to one embodiment of the invention, the identification element may be a debit or credit card owned by the Employee, or a card issued by the EGD provider. Employees 5 can "check in" and "check out" by inserting the card into the EGD or EGDs they are affiliated with 205, which causes the device to transmit card information, device location information and time information to the server 206. In this way, employees can be allotted an appropriate portion of the tips collected at affiliated units. Where the registered card is a reloadable card issued by the EGD provider, the card may also be loaded with the employee's share of tips from a previous payment cycle. Alternatively, the card may provide log-in information for a Paypal®-type account that is automatically updated with the employee's calculated shares each payment cycle.

Collection of Gratuity Deposits

When the registered EGD has been installed at the location, tion have been properly registered as explained above, the EGD may be used for the collection of electronic gratuities.

According to an embodiment, with the EGD in the "on" powermode, and set to the display, sound and gratuity value preferences of the contractor or presets of the EGD provider, 25 an affiliated employee will cause the EGD to recognize a registered identification element. In a preferred embodiment, the employee may accomplish this step by inserting his or her registered card into the EGD to create a record of shift starttime and employee identity 205. During the shift period, 30 customers or other givers who wish to give an electronic gratuity may do so. The mechanism by which customers' and/or givers' credit accounts are charged will be explained in detail below. The conclusion of a shift may be indicated by the first employee reinserting their affiliate card, or by a second 35 employee inserting a second affiliate card to begin a second shift. Where the shift length as indicated by the recognition of a second employee's identification element is greater than a predetermined maximum value, a nominal shift length value embodiment, one or more employees may check in without automatically checking out a first employee, such that multiple employees' shifts may overlap.

Shift and employee information, as well as gratuity transaction information may be sent either in real time or periodi- 45 cally to the system servers 206. The shift and employee information is used to generate work records that may dictate how shares of collected gratuity deposits are disbursed 207. EGD contractors and employees may have the option of reviewing and modifying the generated records, or of submitting deter- 50 mined gratuity disbursal plans on a periodic basis, rather than requiring employees to check in and out at the EGD device. According to the terms of the EGD contractor's agreement, there may be a pre-determined payment cycle period (e.g., two weeks), such that after every payment cycle, a finalized 55 work record (either reviewed or unedited) is created or recorded for purposes of disbursement and record-keeping 208. After the electronic work record, or disbursal document, is created, the EGD provider initiates disbursement of gratuity shares according the shift information recorded in the 60 document, or according to another appropriate metric embodied in the EGD contractor agreement 209.

FIG. 3 illustrates a method of processing gratuity transactions. Each time a customer or other giver initiates a gratuity transaction 300, for example by dipping a credit card into the $\,$ 65 EGD, the EGD reads the customer's payment information 301, and submits credit card payment information for a pre6

determined amount to the EGD server 302. The device's memory is capable of storing transaction information, but in a preferred embodiment of the invention, the EGD does not store any transmitted transaction information. Accordingly, the information storage means, such as the server or servers, receive credit card payment information from any linked and active devices as transactions occur. Relevant information is organized, and may be made available on the website.

In one embodiment of the invention, a server sends the payment information to the acquiring bank processor 303. The server may send payment information instantaneously, or it may store payment information for a period and send batched payment information collections. The period for batching may be predetermined. Alternatively, the server may send payment information for a unique customer only after the customer initiates a certain minimum number of EGD transactions.

The acquiring bank processor submits the payment inforand the EGD contractor and employees working at the loca- 20 mation through a credit card gateway to the card-issuing bank of the customer 304, thus creating an authorized payment. The acquiring bank mediates receipt of authorized payments from the consumers' card accounts. Once processed, the payments less acquisition fees may be sent to the EGD provider's merchant bank account 305. The EGD provider may assess fees on the gratuity payments collected in the merchant bank account according to a standard practice or to the EGD contractor agreement 306. These EGD processing fees may be removed to a separate account owned by the provider. The remaining funds are available for disbursement to EGD contractors, or directly to affiliated employees. In yet another embodiment of the invention, funds may be disbursed directly from the acquiring bank to the disbursement account or accounts of the EGD contractor or employees, such that only EGD processing fees are deposited into the EGD provider's account. Accordingly, the EGD provider's merchant account, EGD contractors' accounts and disbursal accounts may be considered receiving accounts of gratuity funds.

In another embodiment, the customer or other giver may will be assigned to the first employee's shift. In an alternative 40 initiate a gratuity transaction 300 by dipping a pre-paid debit card or gift card into the EGD. In this embodiment, the balance of pre-paid card gratuity funds may be managed by the EGD provider, EGD contractor or a designated third party.

Disbursement of Collected Gratuities

Where an EGD contractor has arranged for the generation of work schedules, either from contractor records, from registration card check in/check out, or other means as explained above, the EGD provider will access the schedules and submit gratuity shares according to employees' work records and/or another agreed upon metric 307. The gratuity shares may be deposited in employees' bank by direct deposit or into Paypal®-type accounts, or onto their registered cards. Where appropriate, the collected and processed EGD funds may be deposited into an account controlled by the EGD contractor itself, such as in the case of a charitable or non-profit organization. All transactions may be recorded and saved in the system server memory 308, and such records are accessible through the registration website by contractors and affiliated employees according to their level of authorization.

Thus, there has been shown and described a method and system for collecting and disbursing electronic gratuities. The method and system are not limited to any particular hardware or software configuration. The many variations, modifications and alternative applications of the invention that would be apparent to those skilled in the art, and that do not depart from the scope of the invention are deemed to be covered by the invention.

We claim:

- 1. An electronic gratuity device, comprising:
- a payment acceptance mechanism within the body configured to read a card and generate gratuity-only transaction information when a giver performs a one-step action:
- a power source configured to transmit power to the electronic gratuity device; and
- a transmission mechanism configured to transmit the gratuity-only transaction information to a server.
- 2. The electronic gratuity device of claim 1, further comprising a shift identification mechanism within the body configured to recognize a registered identification element.
- 3. The electronic gratuity device of claim 1, wherein the 15 payment acceptance mechanism is configured to recognize a registered identification element.
- **4**. The electronic gratuity device of claim **1**, wherein the card is a credit card, debit card, or gift card.
- **5**. The electronic gratuity device of claim **1**, wherein the 20 one-step action comprises inserting, swiping, or touch-and-go waving of the card.
- **6**. The electronic gratuity device of claim **1** configured to display a gratuity amount corresponding to an amount which will be given when the giver performs the one-step action.
- 7. The electronic gratuity device of claim 1, wherein the electronic gratuity device further comprises a plurality of buttons, wherein each of the plurality of buttons corresponds to a particular monetary unit, wherein a gratuity amount corresponding to an amount which will be given when the 30 giver performs the one-step action is adjustable by touching or depressing one of the plurality of buttons.
- **8**. The electronic gratuity device of claim **1**, further comprising a sound component configured to make a sound each time the payment acceptance mechanism reads a card.
- **9**. The electronic gratuity device of claim **1**, wherein the sound component is adjustable.
- 10. The electronic gratuity device of claim 1 configured to display an amount of gratuities deposited during a given period.
- 11. The electronic gratuity device of claim 1, furthering comprising a memory configured to save gratuity-only transaction information from a series of gratuity-only transactions.
- 12. The electronic gratuity device of claim 2, further comprising a memory configured to save time and employee shift 45 information based on the shift identification mechanism recognizing a registered identification element.
- 13. The electronic gratuity device of claim 12, wherein the transmission mechanism is configured to transmit the time and employee shift information to the server.
- **14**. The electronic gratuity device of claim **3**, wherein the registered identification element is a debit or credit card owned by an employee.
- **15**. The electronic gratuity device of claim **3**, wherein the registered identification element is a card issued by a provider 55 of the electronic gratuity device.
- 16. The electronic gratuity device of claim 1 wherein the gratuity-only transaction information generated by the payment acceptance mechanism is for a gratuity-only transaction of a pre-set amount.
- $1\overline{7}$. The electronic gratuity device of claim 16, configured to display the pre-set amount.
- **18**. The electronic gratuity device of claim **1**, wherein the power source is an AC power cord, an inserted battery, or an integral rechargeable battery.
- 10. The electronic gratuity device of claim 2, wherein the transmission mechanism is configured to transmit to the

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server time and employee shift information based on the shift identification mechanism recognizing a registered identification element.

- 20. The electronic gratuity device of claim 3, wherein the transmission mechanism is configured to transmit to the server time and employee shift information based on the payment acceptance mechanism recognizing a registered identification element.
- 21. The electronic gratuity device of claim 1 configured to display a visual confirmation each time the payment acceptance mechanism reads a card.
- 22. The electronic gratuity device of claim 8 configured to display a visual confirmation each time the payment acceptance mechanism reads a card.
 - 23. An electronic gratuity device, comprising:
 - a body;
 - a payment acceptance mechanism within the body configured to accept a gratuity-only payment made using a payment platform selected from the group consisting of a mobile phone, a near field corrin communication device, a quick response matrix code, a barcode, and radio frequency identification, and generate gratuityonly transaction information when a giver performs a one-step action;
 - a power source configured to transmit power to the electronic gratuity device; and
 - a transmission mechanism configured to transmit the gratuity-only transaction information to a server.
- 24. The electronic gratuity device of claim 23, wherein the one-step action comprises presenting the payment platform to the payment acceptance mechanism.
- 25. The electronic gratuity device of claim 23, further comprising a shift identification mechanism within the body configured to recognize a registered identification element.
- 26. The electronic gratuity device of claim 23, wherein the payment acceptance mechanism is configured to recognize a registered identification element.
 - 27. The electronic gratuity device of claim 23 configured to display a gratuity amount corresponding to an amount which will be given when the giver performs the one-step action.
 - 28. The electronic gratuity device of claim 23, wherein th electronic gratuity device further comprises a plurality of buttons, wherein each of the plurality of buttons corresponds to a particular monetary unit, wherein a gratuity amount corresponding to an amount which will be given when the giver performs the one-step action is adjustable by touching or depressing one of the plurality of buttons.
 - **29**. The electronic gratuity device of claim **23**, further comprising a memory configured to save gratuity-only transaction information from a series of gratuity-only transactions.
 - **30**. The electronic gratuity device of claim **23** wherein the gratuity-only transaction information generated by the payment acceptance mechanism is for a gratuity-only transaction of a pre-set amount.
 - **31**. The electronic gratuity device of claim **30**, configured to display the pre-set amount.
 - 32. The electronic gratuity device of claim 25, wherein the transmission mechanism is configured to transmit to the server time and employee shift information based on the shift identification mechanism recognizing a registered identification element.

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